

Message Text

UNCLASSIFIED

PAGE 01 ALEXAN 00716 211305Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
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R 211219Z AUG 78
FM AMCONSUL ALEXANDRIA
TO USDOC WASHDC
INFO SECSTATE WASHDC 1972
AMEMBASSY CAIRO

UNCLAS ALEXANDRIA 0716

E.O. 11652: N/A
TAGS: BDIS, EG
SUBJECT: TRADE COMPLAINT: DELTA EXPORT AND IMPORT CO., ALEXANDRIA,
VS. WESTMAC INTERNATIONAL CORP., SANTA ROSA, CAL.

1. ON APRIL 5, 1978, MR. E.A. ETMAN, MANAGER OF DELTA EXPORT AND IMPORT CO., 11 SALAH SALEM STREET, ALEXANDRIA, EGYPT, COMPLAINED TO THE CONSULATE GENERAL THAT HE HAD CONCLUDED TWO BUSINESS TRANSACTIONS FOR THE U.S. FIRM, WESTMAC INTERNATIONAL CORP., P.O. BOX 363, SANTA ROSA, CAL. AND AS A RESULT THE FIRM NOW OWES HIM A TOTAL OF U.S. \$7093.95, WHICH IT HAS DECLINED TO PAY.

2. FROM MR. ETMAN'S COMPLETE FILES COVERING THE TWO TRANSACTIONS IT APPEARED THAT WESTMAC HAD BEEN ASKING DELTA FOR A FULL ACCOUNT OF EXPENSES INCURRED IN EXHIBITING A WESTMAC ASPHALT PAVER MACHINE AT THE 1976 CAIRO INTERNATIONAL TRADE FAIR. MR. ETMAN WAS ASKED TO PRODUCE OFFICIAL RECEIPTS FOR ALL BILLS PAID FOR EXHIBITING THE MACHINE AT THE CAIOR FAIR. THIS WAS DONE AND THE OFFICIAL RECEIPTS WERE TRANSLATED INTO ENGLISH AND CERTIFIED. MR. ETMAN SENT THESE RECEIPTS AND A STATEMENT OF ACCOUNT TO WESTMAC ON MAY 3, 1978. MR. ETMAN WAS ASSISTED BY THE CONSULATE GENERAL IN THE PREPARATION OF THIS SUBMISSION.

3. ACCORDING TO DOCUMENTS ON FILE AT THE CONSULATE GENERAL THE OUT-
STANDING BALANCE IN FAVOR OF DELTA FOR THIS TRANSACTION IS \$956.68
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4. ON JULY 13, 1977, DELTA EXPORT AND IMPORT CO., SOLD TO AN ALEXANDRIA FIRM, FOR ACCOUNT OF WESTMAC, ONE LOADER BACKHOE - 5N1 MACHINE FOR \$30,686.37 FOR WHICH DELTA WAS ENTITLED TO A 20 PERCENT COMMISSION EQUIVALENT TO \$6,137.27. THIS COMMISSION HAS NOT BEEN PAID.

5. THE TOTAL AMOUNT DUE DELTA AS A RESULT OF THE TWO TRANSACTIONS
IS 7,093.95.

6. THE DEPARTMENT IS REQUESTED TO ELECIT SOME ANSWER FROM WESTMAC
TO DELTA'S CLAIM AS IT APPEARS THAT THE U.S. FIRM REFUSES TO
ANSWER DELTA'S LETTERS OR CABLES. MCCLELLAND

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Draft Date: 21 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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From: ALEXANDRIA
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Original Previous Classification: n/a
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Previous Channel Indicators: n/a
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Previous Handling Restrictions: n/a
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Review Action: RELEASED, APPROVED
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Review Release Event: n/a
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Review Withdrawn Fields: n/a
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Secure: OPEN
Status: NATIVE
Subject: TRADE COMPLAINT: DELTA EXPORT AND IMPORT CO., ALEXANDRIA, VS. WESTMAC INTERNATIONAL CORP., SANTA ROSA, CAL.
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Review Markings:
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